

# Mortgage Market Update

Monday 26<sup>th</sup> September 2016

# TMP – The Mortgage People

- New Website
- New Marketing
- New Brand
- New Customer Relationship Management System

# chirpy.

amazingly cheerful mortgage advice



The Mortgage People



# Where We Are

- Business as Normal
- Chaotic few months ahead
- Interest Rates To Remain Low
- Lender Activity

# Rural Shared Ownership – Lender Update

- Mansfield BS
- Newbury BS
- Nationwide
- Teachers BS
- Kent Reliance
- Halifax
- Leeds BS
- Barclays/Woolwich
- Santander
- TSB
- Ecology BS

# New Lenders – Affordable Market

- Virgin
- Precise
- Mansfield BS
- Dudley BS
- Furness BS
- Skipton BS
- Aldermore
- Tipton BS
- Buckinghamshire BS

# Housing Delivery

- Shared Ownership
- Private Shared Ownership
- Help to Buy
- Starter Homes
- Right to Buy